

Sharp PN- L705H & L805H

Aquos Boards - Interactive White Board Display 4K Version

Model Number	Description	Retail Pricing	Everyday Base Pricing
PN-L705H	Spectacular 4K Ultra-HD 70" class (69.5" diagonal) AQUOS BOARD interactive display system with 30- point capacitive direct bonded multi-touch screen, edge to edge glass, and Mini OPS Expansion slot. PN-SPC7W10S PC sold separately.	\$15,795	\$12,735
eWASTE FEE	eWaste Fee - Mandatory! California ONLY	\$7	\$7
PN-L805H	Spectacular 4K Ultra-HD 80" class (69.5" diagonal) AQUOS BOARD interactive display system with 30- point capacitive direct bonded multi-touch screen, edge to edge glass, and Mini OPS Expansion slot. PN-SPC7W10S PC sold separately. Includes Delivery & Installation (set-up)	\$23,295	\$18,770
eWASTE FEE	eWaste Fee - Mandatory! California ONLY	\$7	\$7
Accessories			
PC Option			
PN-SPC7W10S	Optional Enhanced PC Intel Core i7-6700 Skylake Processor with Windows 10 Pro - Required if using with 5G Network	\$2,450	\$1,976
Add-Ons			
PN-ZL06	Additional 3 Button Pressure Sensitive Pen	\$225	\$181
PN-SU01	Advanced Feature License for Sharp Pen Software v 3.7 and above	\$99	\$79
PN-SL2C	Sharp Display Connect Software License Key for Chrome OS/Chromebook Support	\$99	\$79
KM714	Dell Keyboard & Mouse	\$80	\$80
D5133NT	Sharp Power Filter	\$150	\$150
Stands			
PN-SR780M	Rolling Cart Floor Stand for ALL Aquos Boards	\$999	\$805
PN-SR763ACCI	Optional Keyboard and PC Tray for the SR780M	\$149	\$114
Wall Mounts			
VMPL3	Wall Mount for up to 280 lbs	\$250	\$250
SR598ML3	Peerless SmartMount - Motorized Height Adjustable Flat Panel Cart. For 42" to 86" Interactive Displays. Maximum load is 280lb and has a Rear Enclosure. Designed for Corporate Market	\$1,800	\$1,598
SR598ML3E	Peerless SmartMount - Motorized Height Adjustable Flat Panel Cart. For 42" to 86" Interactive Displays. Maximum load is 280lb and has a Rear Shelf. Designed for Educational Market	\$1,688	\$1,310
SR598ML3T	Peerless SmartMount - Motorized Height Adjustable Tabletop Flat Panel Cart. For 55" to 80" Interactive Displays. Maximum load is 220lb and has a Rear Enclosure. Designed for Corporate or Educational Market	\$2,800	\$2,574
Case			
EL-70	Black Case	\$6,515	\$6,515
EL-29	Drape Kit	\$325	\$325

SPECIAL ATTENTION ABOUT SET UP AND DELIVERY

Delivery	Smile will delivery either on a Stand or In A Box - delivery included in price	N/C
Installation	Smile will NOT install via wall mount. Customer is responsible for finding a third party for installation.	
Connectivity	Smile will connect PC to IWB, then to customers network - Site Survey is mandatory! (if customer has own PC to use with IWB, the charge is still \$300). Up to TWO profiles included. Additional profiles are charged at \$150 per hour. If customer wants to purchase additional software to be installed on the PC, a Statement of Work by the Solution Team is required. (additional fees will apply). Still a \$300 connectivity fee even if customer opts for Maintenance Agreement below.	\$300
Training	Smile Sales Representative will provide training at no charge	N/C
Technical Training	Smile Technical Support will provide technical training at a charge of \$150.00 per hour	\$150

Individual MNS Contract for Maintenance

SLA or SOW REQUIRED for Maintenance		\$120.00	\$120.00
MA - <u>per node</u>	Includes Parts, Labor, Remote Monitoring, Patch Management, Virus & Malware Protection, Help Desk Support and On-Site Support for the PC. Covers all software on computer aside from specialized 3rd party software.	per month	per month
<i>NOTE: No hardware support on the actual IWB. We will not remove the IWB from a wall to work on the PC if requested. Customer must arrange for removal. We are not responsible for any damage of the IWB.</i>			

** Refer to IWB Connectivity Guidelines & Check list in the Sales Policies.- **Required**