

Sharp MX-B350P | B450P

A4 Mono Printer

The Sharp MX-B350P and MX-B450P A4 Monochrome Desktop printer deliver leading-edge integration and powerful productivity in a small, compact design. This new compact printer provides key features including Ease of Use, Integration and features that users can be confident that their print jobs will look great and print the way they expect.

Features at a glance

- ◆ 35 | 45 | PPM Black/White Printer
- ◆ Paper capacity maximum: 1,150 sheets
 - Standard 500 sheet paper cassette plus 50 sheet bypass tray
 - Optional: 600 sheet paper drawer
- ◆ Easy to use 5 line LCD Operation Panel
- ◆ Handles 16 lb up to 28 lb Paper
- ◆ 1 GB Standard memory Copy/Print Shared
- ◆ 600 x 600 dpi print resolution
- ◆ Wireless Networking
- ◆ Standard PCL[®]6/PCL5c compatible and Postscript 3
- ◆ Supports Sharpdesk Mobile software for tablets and phones.
- ◆ Sharp OSA development platform, enabling businesses to streamline document workflow and enhance productivity faster and easier than ever
- ◆ Direct USB Scanning & Printing supports popular formats: PDF, JPEG, TIFF, TXT, PRN
- ◆ Dimensions 19 3/8 (w) x 20 3/8 (d) x 25 1/8 (h)
- ◆ Black Developer Included
- ◆ Toner Purchased Separately



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Model Number	Description	Retail Pricing	Everyday Base Pricing
MX-B350P	35 PPM Monochrome Printer includes PCL 6 and Adobe PostScript3 printing and auto duplexing. Standard 1 x 500 Sheet Paper Drawer, 50 Sheet By Pass Tray, and can add up to 1 x 600 Sheet Paper Drawers, 1 GB of memory. Includes Start Up Kit <i>Note: Machine ships with black developer. Toner must be purchased separately if a No Minimum OR No Maintenance Agreement is selected.</i> <i>Customer site installation/training includes set-up as printer/copier by Smile's Network Technicians with the assistance of Customer's Network Administrator. A Digital Site Survey is required.</i>	\$1,125	\$544
MX-B450P	45 PPM Monochrome Printer includes PCL 6 and Adobe PostScript3 printing and auto duplexing. Standard 1 x 500 Sheet Paper Drawer, 50 Sheet By Pass Tray, and can add up to 1 x 600 Sheet Paper Drawers, 1 GB of memory. Includes Start Up Kit <i>Note: Machine ships with black developer. Toner must be purchased separately if a No Minimum OR No Maintenance Agreement is selected.</i> <i>Customer site installation/training includes set-up as printer/copier by Smile's Network Technicians with the assistance of Customer's Network Administrator. A Digital Site Survey is required.</i>	\$1,415	\$683
Tray Options			
MX-CS14	600 Sheet Paper Drawer	\$220	\$133
Stand Options			
MX-DS22N	High Stand with 1 door storage	\$250	\$156
MX-DS23N	Low Stand	\$160	\$100
Miscellaneous			
AR-D5133NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Protector	\$150	\$150
DVENDFS	Generic Vendor Interface Kit	\$100	\$91
MX-USX1L	(1) Additional Sharpdesk 5.0 License	\$245	\$173
MX-USX5L	(5) Additional Sharpdesk 5.0 Licenses	\$525	\$370
MX-US10L	(10) Additional Sharpdesk 5.0 Licenses	\$790	\$554
MX-US50L	(50) Additional Sharpdesk 5.0 Licenses	\$2,575	\$1,811
MX-USA0L	(100) Additional Sharpdesk 5.0 Licenses	\$3,825	\$2,699

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SUPPLY PRICING

<u>Model</u>	<u>Description</u>	<u>Units Per Carton</u>	<u>Estimated Yield</u>	<u>Purchase Price</u>
MX-B45NT	Black Toner Cartridge	1 Cartridge	30,000	\$91
MX-B45NV	Black Developer	1 Package	100,000	\$29
MX-B45DU	Black Drum	1 Package	100,000	\$109
<u>Other Supplies</u>				
MX-SCX1	Staple Cartridge (MX-FN32))	3 Cartridges	15,000	\$98

FULL SERVICE AND SUPPLY MONTHLY MAINTENANCE

All maintenance agreements consist of a support fee and a low per image charge.

The **Smile Support Fee** of **\$9.95** per machine under maintenance applies to all service agreements and includes:

Pantone Licensing - levels of color fidelity to the Pantone M.	Connectivity Troubleshooting
Help Desk Support	Scanning Issues
Ongoing Training	Faxing Issues
Remote Monitoring	Print Driver Updates
Service Loaners	Toner Shipping and Handling

The **Low Per Image Charge** covers all mechanical issues and includes:

Parts
Labor
Supply Items (Excluding staples and paper)

See **Maintenance Agreement Terms and Conditions** for further details.

Pricing

<u>Product Number</u>	<u>Mono Monthly Copy Allowance</u>	<u>Mono Copy Charge</u>	<u>Mono Copy Excess Charge</u>
MX-M350P B450P NoMin	* 0 to 999	\$0.0141	\$0.0141
MX-B350P B450P Low	1,000 to 2,499	\$0.0118	\$0.0118
MX-B350P B450P Mid	2,500 to 4,999	\$0.0107	\$0.0107
MX-B350P B450P High	5,000 and Above	\$0.0096	\$0.0096

(*) A No Minimum Service Agreement **REQUIRES** a Starter Kit for **BLACK & WHITE**.

For the MX-B350W-B450W Starter Kit -Part #SK350-450W (Black Toner) is **\$60.00**

NO EXTRA TONER WILL BE DELIVERED!

Note: If maintenance is declined, customer will receive a 90-day Defective Parts and Labor Warranty (no supply or consumable items are included in this warranty). Supplies must be purchased separately unless under a Smile Full Service and Supply Monthly Maintenance.