

# Sharp MX-B350W | B450W

## A4 Mono MFP

The Sharp MX-B350W and MX-B450W A4 Essential Series Monochrome Desktop document systems deliver leading-edge integration and powerful productivity in a small, compact design. This new compact advanced series provides key features including Ease of Use, Integration with OSA technology, productivity with out of the box, copy, print, scan and fax capabilities, and built in OCR plus Cloud Connect combined with wireless networking options. Prints up to 8.5 x 14.

### Features at a glance

- ◆ 35 | 45 | PPM Black/White Document Systems
- ◆ Paper capacity maximum: 1,150 sheets
  - Standard 500 sheet paper cassette plus 50 sheet bypass tray
  - Optional: 600 sheet paper drawer
- ◆ 50 Sheet Reversing Single Pass Feeder
  - Standard 500 sheet paper cassette plus 50 sheet bypass tray
  
- ◆ Scans documents at 40 ipm (13 ipm in color)
- ◆ Easy to use 5 line LCD Operation Panel
- ◆ Handles 16 lb up to 28 lb Paper
- ◆ 1 GB Standard memory Copy/Print Shared
- ◆ 600 x 600 dpi print resolution
- ◆ Wireless Networking
- ◆ Standard Security with End-of-Lease features
- ◆ Standard PCL®6/PCL5c compatible and Postscript 3
- ◆ Supports Sharpdesk Mobile software for tablets and phones.
- ◆ Sharp OSA development platform, enabling businesses to streamline document workflow and enhance productivity faster and easier than ever
- ◆ Direct USB Scanning & Printing supports popular formats: PDF, JPEG, TIFF, TXT, PRN
- ◆ Dimensions 19 3/8 (w) x 20 3/8 (d) x 25 1/8 (h)
- ◆ Black Developer Included
- ◆ Toner Purchased Separately



**SHARP**

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Model Number	Description	Retail Pricing	Everyday Base Pricing
<b>MX-B350W</b>	35 PPM Monochrome Multifunctional Document System Base models includes Copy, Print, Scan and Fax. 50 Sheet Reversing Single Pass Feeder, PCL 6 and Adobe PostScript3 printing, network scanning and auto duplexing. Standard 1 x 500 Sheet Paper Drawer, 50 Sheet By Pass Tray, and can add up to 1 x 600 Sheet Paper Drawers, 1 GB of shared memory. Includes Start Up Kit	\$2,000	\$968
<p>Note: Machine ships with black developer. Toner must be purchased separately if a No Minimum OR No Maintenance Agreement is selected.</p> <p>Customer site installation/training includes set-up as printer/copier by Smile's Network Technicians with the assistance of Customer's Network Administrator. A Digital Site Survey is required.</p>			
<b>MX-B450W</b>	45 PPM Monochrome Multifunctional Document System Base models includes Copy, Print, Scan and Fax. 50 Sheet Reversing Single Pass Feeder, PCL 6 and Adobe PostScript3 printing, network scanning and auto duplexing. Standard 1 x 500 Sheet Paper Drawer, 50 Sheet By Pass Tray, and can add up to 1 x 600 Sheet Paper Drawers, 1 GB of shared memory. Includes Start Up Kit	\$2,300	\$1,113
<p>Note: Machine ships with black developer. Toner must be purchased separately if a No Minimum OR No Maintenance Agreement is selected.</p> <p>Customer site installation/training includes set-up as printer/copier by Smile's Network Technicians with the assistance of Customer's Network Administrator. A Digital Site Survey is required.</p>			
<b>Tray Options</b>			
MX-CS14	600 Sheet Paper Drawer	\$220	
<b>Stand Options</b>			
MX-DS22N	High Stand with 1 door storage	\$250	\$156
MX-DS23N	Low Stand	\$160	\$100
<b>Card Reader</b>			
BDG-1326_PROXII	Prox Cards (If looking for Key Fob, see Management)	\$3	\$3
RDR-80581AKU	Prox Card Reader	\$183	\$183
LHLDZ2601FCZZ	Holder for Reader	\$5	\$5
DHAI-1077QSPZ	Harness for Reader	\$52	\$52
<b>Miscellaneous</b>			
AR-D5133NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Protector	\$150	\$150
DVENDFSV	Generic Vendor Interface Kit	\$100	\$91
MX-USX1L	(1) Additional Sharpdesk 5.0 License	\$245	\$173
MX-USX5L	(5) Additional Sharpdesk 5.0 Licenses	\$525	\$370
MX-US10L	(10) Additional Sharpdesk 5.0 Licenses	\$790	\$554
MX-US50L	(50) Additional Sharpdesk 5.0 Licenses	\$2,575	\$1,811
MX-USA0L	(100) Additional Sharpdesk 5.0 Licenses	\$3,825	\$2,699

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### SUPPLY PRICING

<u>Model</u>	<u>Description</u>	<u>Units Per Carton</u>	<u>Estimated Yield</u>	<u>Purchase Price</u>
MX-B45NT	Black Toner Cartridge	1 Cartridge	30,000	\$91
MX-B45NV	Black Developer	1 Package	100,000	\$29
MX-B45DU	Black Drum	1 Package	100,000	\$109
<u>Other Supplies</u>				
MX-SCX1	Staple Cartridge (MX-FN32))	3 Cartridges	15,000	\$98

### FULL SERVICE AND SUPPLY MONTHLY MAINTENANCE

**All maintenance agreements consist of a support fee and a low per image charge.**

The **Smile Support Fee** of **\$9.95** per machine under maintenance applies to all service agreements and includes:

Pantone Licensing - levels of color fidelity to the Pantone M Connectivity Troubleshooting

**All maintenance agreements consist of a support fee and a low per image charge.**

Help Desk Support  
Ongoing Training  
Remote Monitoring  
Service Loaners

Scanning Issues  
Faxing Issues  
Print Driver Updates  
Toner Shipping and Handling

The **Low Per Image Charge** covers all mechanical issues and includes:

Parts  
Labor  
Supply Items (Excluding staples and paper)

See **Maintenance Agreement Terms and Conditions** for further details.

### Pricing

<u>Product Number</u>	<u>Mono Monthly Copy Allowance</u>	<u>Mono Copy Charge</u>	<u>Mono Copy Excess Charge</u>
<b>MX-M350W B450W NoMin</b>	* 0 to 999	<b>\$0.0141</b>	<b>\$0.0141</b>
<b>MX-M350W B405W Low</b>	1,000 to 2,499	\$0.0118	\$0.0118
<b>MX-M350W B450W Mid</b>	<b>2,500 to 4,999</b>	<b>\$0.0107</b>	<b>\$0.0107</b>
<b>MX-M350W B450W High</b>	5,000 and Above	\$0.0096	\$0.0096

(\*) A No Minimum Service Agreement **REQUIRES** a Starter Kit for **BLACK & WHITE**.

For the MX-B350W-B450W Starter Kit -Part #SK350-450W (Black Toner) is **\$60.00**

**NO EXTRA TONER WILL BE DELIVERED!**

Note: If maintenance is declined, customer will receive a 90-day Defective Parts and Labor Warranty (no supply or consumable items are included in this warranty). Supplies must be purchased separately unless under a Smile Full Service and Supply Monthly Maintenance.