

Sharp MX- 4051

A3 Color MFP

The Sharp MX-4051 Essential Series color workgroup document systems offer stunning color output with exceptional ease of use. These new models are designed to provide customers with a seamless, intuitive experience, and the confidence in knowing their jobs will come out right the first time, every time. The new color Essentials Series focuses on value as well as user operability, and draws inspiration from the latest networking and imaging technologies available today, all to create a document system that delivers the productivity you need, with the reliable performance you want.

Features at a glance

- ◆ MFP Voice feature powered by Amazon Alexa
- ◆ 40 PPM Black/White and Full Color Document Systems
- ◆ Paper capacity maximum: 6,300 sheets
 - Standard 550 sheet paper cassette plus 100 sheet bypass tray + 650 pages
 - Optional up to 3 x 550 sheet paper drawer
 - Optional Tandem Paper Drawer - 550 + 2,100 Sheets (including stand)
 - Optional Large Capacity Tray holding 3,000 sheets
- ◆ 100 Sheet Reversing Single Pass Feeder | Scanning at 80 images per minute
- ◆ 10.1 inch high resolution touch-screen color display with tilting features.
- ◆ Handles 110 lb Cover and up to 12 x 18 through the paper trays
- ◆ 5 GB Standard Memory
- ◆ 500 GB Hard Disk Drive
- ◆ Up to a powerful 1.9GHz multi-processor design
- ◆ Standard Security with End-of-Lease features
- ◆ 1200 x1200 dpi print resolution
- ◆ Standard PCL®6/PCL5c compatible, optional Postscript 3
- ◆ Application Portal - Spring 2019
- ◆ Optional Easy access to Cloud Apps: OneDrive, Sharepoint, Google Drive with Sharp CPO
- ◆ Optional Sharp OSA development platform, enabling businesses to streamline document workflow and enhance productivity faster and
- ◆ Optional Direct USB Scanning & Printing supports popular formats: Compact PDF, PDF, JPEG, TIFF, DOCX, XLSX, PPTX and PNG
- ◆ Environmentally friendly design offers low power consumption and long-life parts
- ◆ ** Some features require optional equipment*
- ◆ Dimensions 24 (w) x 25 5/8 (d) x 46 3/8(h)
- ◆ Black & Color Developer Included
- ◆ Toner Purchased Separately



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Model Number	Description	Retail Pricing	Everyday Base Pricing
MX-4051	<p>40 PPM B&W / 40 PPM Full-Color Workgroup Document System</p> <p>Base models include quad-core multitasking controller, 500 GB hard disk drive with document filing system, PCL@6 printing system, network printing, network scanning, 100-sheet reversing single-pass feeder, auto duplexing, 550-sheet paper drawer and 100-sheet bypass tray. Standard Security with End-of-Lease feature. Black and color developer is preinstalled in the machine.</p> <p>Note: Machine ships with black and color developer. Toner must be purchased separately if a No Minimum OR No Maintenance Agreement is selected.</p> <p><i>Customer site installation/training includes set-up as printer/copier by Smile's Network Technicians with the assistance of Customer's Network Administrator. A Digital Site Survey is required.</i></p>	\$15,125	\$5,927
Output Options			
MX-FN27N	50 Sheet Staple Finisher - Includes manual stapling & stapleless stapling features	\$2,000	\$1,179
MX-FN28	1K Stacking 50 sheet Staple Finisher	\$2,600	\$1,567
MX-FN29	1K Stacking 50 sheet Staple /Saddle Stitch Finisher	\$3,050	\$1,929
MX-FN30	3k Stacking 65 sheet Staple Finisher	\$3,050	\$1,929
MX-FN31	3k Stacking 65 sheet Staple /Saddle Stitch Finisher	\$6,000	\$3,744
MX-PN14B	3-Hole Punch Unit (Requires FN27)	\$735	\$491
MX-PN15B	3-Hole Punch Unit (Requires FN28/29)	\$735	\$491
MX-PN16B	3-Hole Punch Unit (Requires FN30/31)	\$735	\$491
MX-RB25N	Paper Pass Unit (Requires FN-28/29/30/31)	\$445	\$283
Tray Options			
MX-TU16	Center Exit Tray - TR20 is Required.	\$80	\$56
MX-TR20	Job Separator Tray - Required with TU16.	\$55	\$35
MX-60ABD	Deluxe Copier Cabinet	\$250	\$156
MX-DE25N	Stand with 550 Sheet Paper Drawer	\$885	\$506
MX-DE26N	Stand with 2 x 550 Sheet Paper Drawer	\$1,130	\$682
MX-DE27N	Stand with 3 x 550 Sheet Paper Drawer	\$1,570	\$925
MX-DE28N	Stand with 550 Sheet Paper Drawer AND 2,100 Split Tandem Paper Drawers	\$2,000	\$1,098
MX-DE29N	Low Stand 1 x 550 Sheet Drawer for ADA/Wheelchair Access	\$885	\$506
MX-LC17N	Large Capacity Tray (3,000 Sheets - Requires any of the stands above except 60ABD)	\$1,570	\$898
Exit Tray			
MX-TR19N	Right Side Exit Tray	\$160	\$105
MX-LT10	Long Paper Feeding Tray (Right Side)	\$210	\$116
MX-UT10	Utility Table	\$160	\$105
Security			
MX-FR62U	Data Security Kit - Commercial Version (Not available at launch)	\$575	\$417
Card Reader			
BDG-1326_PROXII	Prox Cards (If looking for Key Fob, see Management)	\$3	\$3
RDR-80581AKU	Prox Card Reader	\$183	\$183
LHLDZ2601FCZZ	Holder for Reader	\$5	\$5
Print			
MX-PK13L	Adobe Post Script 3 Expansion Kit	\$780	\$295
MX-PF10	Bar Code Font Kit	\$625	\$421
MX-PU10L	Direct Print Expansion Kit	\$1,000	\$605
AR-SU1	Stamp Unit (Requires SV1 Stamp Cartridge)	\$180	\$103
MX-EB18	Wireless LAN	\$400	\$242
MX-EB11	Compact PDF Kit	\$600	\$363
Sharp OSA & Kayleigh Account Software			
MX-AMX2L	OSA Application Communication Module	\$365	\$253
MX-AMX3L	OSA External Account Module	\$200	\$133
MX-SW310	Kayleigh Job Accounting Base - Monitor, Manage and Track	\$539	\$300
MX-SW311	Kayleigh Pull Printing Option - Secured Print Release	\$129	\$75
MX-SW312	Kayleigh Client Billing Option - Supports Bill Back to Clients, Cost Centers	\$149	\$269
Fax			
MX-FX15	Facsimile Expansion Kit	\$1,360	\$682
MX-FWX1L	Internet Fax Kit	\$570	\$351
AR-SU1	Stamp Unit (Requires AR-SV1)	\$180	\$103
Miscellaneous			
AR-D5133NT	Digital 120 Volt, 15 Amps, 5 Outlets, Maximum Power Surge Protector	\$150	\$150
AR-D5134NT	Digital 120 Volt, 20 Amps, 5 Outlets, Maximum Power Surge Protector (For 5050 & 6050N)	\$180	\$180
DVENDFSV	Generic Vendor Interface Kit	\$100	\$91
MX-USX1	(1) Additional Sharpdesk 3.3 License	\$245	\$173
MX-USX5	(5) Additional Sharpdesk 3.3 Licenses	\$525	\$370
MX-US10	(10) Additional Sharpdesk 3.3 Licenses	\$790	\$554
MX-US50	(50) Additional Sharpdesk 3.3 Licenses	\$2,575	\$1,811
MX-USA0	(100) Additional Sharpdesk 3.3 Licenses	\$3,825	\$2,699

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SUPPLY PRICING

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
MX-61NTBA	Black Toner Cartridge	1 Cartridge	40,000	\$130
MX-61NTCA	Cyan Toner Cartridge	1 Cartridge	24,000	\$277
MX-61NTMA	Magenta Toner Cartridge	1 Cartridge	24,000	\$277
MX-61NTYA	Yellow Toner Cartridge	1 Cartridge	24,000	\$277
MX-61NVBA	Black Developer (4051)	1 Package	1.5M	\$84
MX-61NVSA	Color Developer (4051) CYM	1 Package	1.5M	\$980
MX-601HB	Toner Collection Bottle		50,000	\$50
<u>Other Supplies</u>				
MX-SCX1	Staple Cartridge (MX-FN27/28/29)	3 Cartridges	15,000	\$98
AR-SC3	Saddle Stitch Staple Cartridge (FN29)	3 Cartridges	15,000	\$98
MX-SC11	Staple Cartridge (MX-FN30/31)	3 Cartridges	15,000	\$98
MX-SC12	Saddle Stitch Staple Cartridge (FN31)	4 Cartridges	8,000	\$60
AR-SV1	Stamp Cartridge for AR-SU1	2 Cartridges		\$85

FULL SERVICE AND SUPPLY MONTHLY MAINTENANCE

All maintenance agreements consist of a support fee and a low per image charge.

The **Smile Support Fee** of **\$9.95** per machine under maintenance applies to all service agreements and includes:

Pantone Licensing - levels of color fidelity to the Pantone M Connectivity Troubleshooting
 Help Desk Support
 Ongoing Training
 Remote Monitoring
 Service Loaners
 Scanning Issues
 Faxing Issues
 Print Driver Updates
 Toner Shipping and Handling

The **Low Per Image Charge** covers all mechanical issues and includes:

Parts
 Labor
 Supply Items (Excluding staples and paper)

See **Maintenance Agreement Terms and Conditions** for further details.

Pricing

Product Number	Mono Monthly Copy Allowance	Mono Copy Charge	Mono Copy Excess Charge	Color Monthly Copy Allowance	Color Copy Charge	Color Excess Copy Charge
MX-4051 NoMin	* 0 to 2,499	\$0.0125	\$0.0125	* 0 to 999	\$0.0803	\$0.0803
MX-4051 Low	2,500 to 4,999	\$0.0105	\$0.0105	1,000 to 2,999	\$0.0669	\$0.0669
MX-4051 Med	5,000 to 7,499	\$0.0095	\$0.0095	3,000 to 4,999	\$0.0608	\$0.0608
MX-4051 High	7,500 and Above	\$0.0086	\$0.0086	5,000 and above	\$0.0547	\$0.0547

(*) A No Minimum Service Agreement **REQUIRES** a Starter Kit for **COLOR AND/OR BLACK & WHITE**.

For the MX-4051 Starter Kit -Part #SK4051B (Black Toner) is **\$80.00**

For the MX-4051 Starter Kit -Part #SK34051C (CMY Color Toner) is **\$502.00**

NO EXTRA TONER WILL BE DELIVERED!

Note: If maintenance is declined, customer will receive a 90-day Defective Parts and Labor Warranty (no supply or consumable items are included in this warranty). Supplies must be purchased separately unless under a Smile Full Service and Supply Monthly Maintenance.